

24

RTTUZYUW RUADFBAD024 0770916-000000-RUTLAAB,

ZNR 00000 ZZ4 ZYV

R 170915Z MAR 76

FM FBIS TOKYO

TO RUADFBAD/FBIS OKINAWA

RUHHFBAD/FBIS BANGKOK

RUTLAAB/FBIS WASHDC

FBTK

BT

UNCLAS WA RUAD

2846 249 768

TK391

STAT

STATUS REPORT ON PRESS CONTRACTS; PTI ADVISES IT WISHES TO
 REVERSE CONTRACT, WITH INCREASE OF TWENTYFIVE PERCENT; I TOOK POSITION
 MOST INCREASE WE CAN TOLERATE IS FIFTEEN PERCENT; TO GUIDE ME IN
 FUTURE NEGOTIATIONS WOULD COMPROMISE AT TWENTY PERCENT BE ACCEPTABLE?

KYODO HAS NOTIFIED BUREAU ITS SERVICE WOULD INCREASE TEN PERCENT;
 OTHER EMBASSY USERS HAVE ALREADY CONCURRED IN THIS INCREASE, WHICH IS
 VERY REASONABLE; UNLESS ADVISED OTHERWISE I WILL ALSO CONCUR;

NO WORD YET FROM OTHER PRESS SERVICES; 17/0918Z MAR

BT

#0024

1. ~~COV~~
 2. COV 11-03 PTI
 3. COV 11-04 KYODO

gr

NNNN

RTTUZYUW RUTLAAA0555 0512125-UUUU--RUADFBA RUAOFBA RUHHFBA.

ZNR UUUUU ZZH ZYN

R 202124Z FEB 76

FM FBIS WASHDC

TO RUADFBA/FBIS TOKYO JAPAN

RUAOFBA/FBIS OKINAWA JAPAN

RUHHFBA/FBIS BANGKOK THAILAND

FBWA

BT

UNCLAS

858 377 891

WA978 STAT

REF TK361 ON CONTRACT RENEWALS:

1. YOU ARE AUTHORIZED TO RENEW CONTRACTS FOR PTI/SAMACHAR, HAPTONG, CNA, AND KYODO RTT. BECAUSE FISCAL YEAR WILL SHIFT TO OCTOBER THIS YEAR, WE WOULD PREFER CONTRACTS COVER 15-MONTH PERIOD THIS TIME. IF THIS NOT POSSIBLE, WILL ACCEPT 3-MONTH EXTENSION OF CURRENT CONTRACT WITH STRAIGHT 1-YEAR RENEWAL BEGINNING 1 OCTOBER. IF THIS PRESENTS PROBLEMS, WILL DEFER TO YOUR JUDGMENT.

2. INFLATIONARY INCREASE OF 15 PERCENT ACCEPTABLE, BUT WE WOULD PREFER TO HOLD IT TO 10 IF POSSIBLE.

3. PTI/SAMACHAR NEGOTIATIONS MAY PRESENT PROBLEMS DUE TO RECENT NATIONALIZATION. SAMACHAR REP MAY BE UNWILLING OR UNABLE TO CONTINUE DOING BUSINESS WITH FBIS. ON OUR PART, SAMACHAR, AS GOVERNMENT-CONTROLLED NEWS AGENCY, MAY NO LONGER REQUIRE A CONTRACT FOR CONTINUED FBIS COVERAGE. REGRET WE HAVE TO SEND YOU IN COLD ON THIS ONE, BUT WE JUST DO NOT HAVE SUFFICIENT INFORMATION ON SAMACHAR STRUCTURE TO PROVIDE MORE PRECISE GUIDELINES. PLEASE KEEP US POSTED ON SAMACHAR DEALINGS. 20/2127Z FEB

BT

#0555

COV 11
 (PTI)
 HAPTONG
 CNA
 KYODO

FEB 2 1976
 11 11 11

COV II
PTI
HAPDONG
CNA
KYODO

RTTUZFOY RUADFBAD031 0900001 RUAD-UUUU--RUTLAAB,

RTTUZYUH RUADFBAD031 0900001-UUUU--RUTLAAB,

ZNR UUUUU ZZ4 ZYN

R 190000Z FEB 76

FM FBIS TOKYO JAPAN

TO FBIS WASHDC

FMFK

BT

UNCLAS DA RUAD

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TK361

FEB 19 4 08 PM '76

STAT

CONTRACTS WILL BE UP FOR RENEWAL 30 JUNE 1976 FOR PTI, HAPDONG,
CNA, AND KYODO RTT SERVICES. IF CONTRACTS ARE TO BE RENEGOTIATED,
PLEASE PROVIDE AUTHORIZATION AND ANY INDICATIONS CONCERNING
AMOUNT OF INCREASES WE CAN TOLERATE, 19/0002Z FEB

BT

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